

Unication pager information

On September 27th I sent out an email to all agencies regarding bulk pricing opportunities for Kenwood and Motorola equipment, in addition to the Unication pagers offered locally through KJBL Electronics.

At that time the price given to the County for the Unication pagers was \$420.00 each. I received a call from KJBL this week indicating that Unication has offered KJBL a limited time pricing incentive if they can submit an order for 200 or more pagers by the end of November 2016 – the price would drop to \$335.00 per pager for you the end user. KJBL has indicated if they can reach the 300 pager mark, they may be able to negotiate including extended warranties on the pagers as well. As I mentioned in my earlier email, the Unication pagers are not on NYS OGS contract if that is a factor in your agencies purchase decision.

If you'd like to learn more about the Unication pager or take advantage of this incentive pricing, please contact KJBL Electronics directly at 1-800-356-5525 before November 30th.

Thank you,

Alex Rau

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